## §8-2

## Commissions and stocks, bonds, and mutual funds

## Goals

- Discover what factors must be considered before buying stocks and bonds.
- Calculate profits and losses from stocks.
- Calculate commission rates.



## Things to consider before "playing the market"

- Be sure you can afford to lose what you invest
- Set long term and short term goals
- Ask if you have the emotional fortitude to handle the ups and downs of the market
- Plan to spend time and money on the companitss you invest in
- Choose an experienced, reputable broker
- Stick to your goals
- Do not expect too much too soon
- Be aware you are buying part of a company, not a lottery ticket
- Have an overall family investment plan to protect you from falling into hit or miss investing


## Broker

- A salesperson that specializes in buying and selling stocks and bonds.


## Commission

- A rate or percentage a broker makes for selling and buying stocks and bonds.



## Full service broker

- gives advice or reports on what and when to buy and sell.


## Discount Broker

- Only buys and sells. Does not give advice. These are mostly online and charge a flat rate for transactions.

Ex. Etrade charges $\$ 8$ per transaction.
Ex. TD Ameritrade charges $\$ 10$ per transaction.

- Scottrade.com $\$ 7$ per transaction


## Round Lot

## 100 shares of a particular stock



## Odd Lot

## - A trade fewer that 100 shares



## Stock Exchanges

- Where stocks are traded
- The largest is the New York Stock Exchange
- The American Stock Exchange is the other national exchange in the US


## Over the counter market

- A national network of dealers and brokers who trade among themselves by telephones, telegraph, or teletype


## Percentage Review

- $1 \%=.01$
- $200 \%=2.00$
- $6.5 \%=.065$
- . $333=33.3 \%$
- $4.25=425 \%$


## Commission Cost Formula

- C = prin
- $\mathrm{C}=$ cost of commission
- $\mathrm{p}=$ price per share
- $\mathrm{n}=\#$ of Shares
- $\mathrm{r}=$ commission rate


## Example 1

- Charlie wants to buy 300 shares of Yahoo! (YHOO) stock which is currently trading at $35^{1 / 14}$. How much will Merrill Lynch charge if their commission rate is $2 \%$ ?
- What is the total cost for Charlie to buy the shares of Yahoo!?


## Example 2

- If Lucy buys 250 shares of Texas Instruments (TXN) at $425 / 8$, what is the commission charge if Charles Schwab charges $1.5 \%$ Commission?
- What is the total cost for Lucy to buy the shares of Texas Instruments?


## Absolute Value Review

- The distance from zero on a number line
- $|-4|=$
- $|1.2|=$
- $|-509|=$
- $|0|=$


## Rate of Change formula

$$
r=\frac{\left|P_{n}-P_{0}\right|}{P_{0}}
$$

$\mathrm{r}=$ rate of increase / decrease Po = original price Pn = new price

## Example 3

- Charlie would like to know what the capital gain would be on the original 300 Yahoo! shares if the stock rose from $351 / 4$ to $381 / 2$.
- What would the rate of change be for the above example?


## Example 4

- Complete the table by finding total price for the original purchase and the current market.
- Then find the gain (+) or loss (-)
- Then find the percent change


## Example 4

|  |  | Original Purchase |  | Current Market |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | \# of shares | Price per share | Total price | Price per share | Total price | Gain or Loss | \% change |
| SNE | 146 | $15^{3 / 4}$ |  | 16 1/8 |  |  |  |
| COKE | 515 |  |  |  |  |  |  |
| IBM | 405 |  |  |  |  |  |  |
| MSFT | 300 |  |  |  |  |  |  |
| UA | 73 |  |  |  |  |  |  |
| MCD | 45 |  |  |  |  |  |  |
| EA | 340 |  |  |  |  |  |  |

## Example 4

|  |  | Original Purchase |  | Current Market |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | \# of shares | Price per share | Total price | Price per share | Total price | Gain or Loss | $\%$ change |
| SNE | 146 | $15^{3 / 4}$ | 2,299.50 | $161 / 8$ | 2,354.25 | 54.75 | +0.238\% |
| COKE | 515 |  |  |  |  |  |  |
| IBM | 405 |  |  |  |  |  |  |
| MSFT | 300 |  |  |  |  |  |  |
| UA | 73 |  |  |  |  |  |  |
| MCD | 45 |  |  |  |  |  |  |
| EA | 340 |  |  |  |  |  |  |

## Example 4

|  |  | Original Purchase |  | Current Market |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | $\# \text { of }$ <br> shares | Price per share | Total price | Price per share | Total price | Gain or Loss | $\%$ change |
| SNE | 146 | $15^{3 / 4}$ | 2,299.50 | 16 1/8 | 2,354.25 | 54.75 | +0.238\% |
| COKE | 515 | 72 | 37,080 | 68 5/8 | 35,341.87 | -1738.13 | -0.046\% |
| IBM | 405 |  |  |  |  |  |  |
| MSFT | 300 |  |  |  |  |  |  |
| UA | 73 |  |  |  |  |  |  |
| MCD | 45 |  |  |  |  |  |  |
| EA | 340 |  |  |  |  |  |  |

## Example 4

|  |  | Original Purchase |  | Current Market |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | \# of <br> shares | Price per share | Total price | Price per share | Total price | Gain or Loss | $\begin{gathered} \% \\ \text { change } \end{gathered}$ |
| SNE | 146 | $15^{3 / 4}$ | 2,299.50 | $161 / 8$ | 2,354.25 | 54.75 | +0.238\% |
| COKE | 515 | 72 | 37,080 | 68 5/8 | 35,341.87 | -1738.13 | -0.046\% |
| IBM | 405 | 171.52 | 69,465.60 | 177.36 | 71,830.80 | 2,365.20 | +0.034\% |
| MSFT | 300 |  |  |  |  |  |  |
| UA | 73 |  |  |  |  |  |  |
| MCD | 45 |  |  |  |  |  |  |
| EA | 340 |  |  |  |  |  |  |

## Example 4

|  | \# of <br> shares | Price per <br> share | Total <br> price | Price per <br> share | Total <br> price | Gain or <br> Loss | \% <br> change |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | 146 | $153 / 4$ | $2,299.50$ | $161 / 8$ | $2,354.25$ | 54.75 | $+0.238 \%$ |
| SNE | 515 | 72 | 37,080 | $685 / 8$ | $35,341.87$ | -1738.13 | $-0.046 \%$ |
| COKE | 515 |  |  |  |  |  |  |
| IBM | 405 | 171.52 | $69,465.60$ | 177.36 | $71,830.80$ | $2,365.20$ | $+0.034 \%$ |
| MSFT | 300 | 38 |  | $367 / 8$ |  |  |  |
| UA | 73 | $1001 / 2$ |  | $1043 / 4$ |  |  |  |
| MCD | 45 | $913 / 4$ |  | $933 / 4$ |  |  |  |
| EA | 340 | 23.95 |  | 26 |  |  |  |

## Example 4

|  |  | Original Purchase |  | Current Market |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Co. | \# of shares | Price per share | Total price | Price per share | Total price | Gain or Loss | $\begin{gathered} \% \\ \text { change } \end{gathered}$ |
| SNE | 146 | $15^{3 / 4}$ | 2,299.50 | $161 / 8$ | 2,354.25 | 54.75 | +0.238\% |
| COKE | 515 | 72 | 37,080 | 68 5/8 | 35,341.87 | -1738.13 | -0.046\% |
| IBM | 405 | 171.52 | 69,465.60 | 177.36 | 71,830.80 | 2,365.20 | +0.034\% |
| MSFT | 300 | 38 | 11,400 | $367 / 8$ | 11,062.50 | -337.50 | -0.029\% |
| UA | 73 | $100^{1 / 2}$ | 7,336.50 | $1043 / 4$ | 7,646.75 | 310.25 | +0.042\% |
| MCD | 45 | $913 / 4$ | 4,128.75 | $933 / 4$ | 4,218.75 | 90.00 | +0.218\% |
| EA | 340 | 23.95 | 8,143.00 | 26 | 8,840.00 | 697.00 | +0.086\% |

## Homework

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