## Average Daily Balance: When should you pay your bills? §6.5

## Retailer's costs for selling on credit

Average daily balance

Timing of monthly payment affects interest charge

## Additional costs on selling on credit

Clerical work

- Record sales
- Collect payments

Losses from failed payments

Increase of returns

## The cost to retailers of issuing

 their own cardsIf stores do not investigate customer's ability to pay they lose big from unpaid debts
If they advertise "good" credit deals they may have to raise their prices to off set losses
Some stores accept VISA MASTERCARD instead of or in addition to extending their own credit

The cost to retailers of issuing own cards

Banks get a \% of every sale made on their cards.
Customers bare some of the cost in the form of

Interest

- Max interest is set by state law (usury limit)
- Some banks have even moved their locations to a different state to charge more interest (SD)
- Both parties can agree on a different interest rate

The cost to retailers of issuing eir own cards

The interest charged is based on the average daily balance.

Sum of daily balances divided by the number of days in the billing cycle

## The cost to retailers of issuing own cards

## Average Daily Balance Formula

b = average daily balance
$s=$ sum of daily balances
d $=$ total days in billing cycle

Pauly VISA account has a monthly interest rate of $1.4 \%$. He had the following daily balances and payments for the month of January:

From $1 / 1$ to $1 / 23$ his daily balance was $\$ 331$
On $1 / 24$ he made a payment of $\$ 60$
From $1 / 25-1 / 31$ his balance remained $\$ 271$
What is the average daily balance, the monthly finance charge, and the ending balance during the month of January?

| Dates | Payment | Balance at End of Day | Number of \|Days | Sum of Daily balances |
| :---: | :---: | :---: | :---: | :---: |
| 1/1-1/23 | 0.00 | \$331.00 | 23 | \$7613.00 |
| 1/24 | \$60.00 | \$271.00 | 1 | 271.0 |
| 1/25-1/31 | 0.00 | \$271.00 | 7 | 1897.00 |
|  |  |  | TOTAL: 31 | \$9781.00 |
| Average daily balance$\begin{aligned} & b=s / d \\ & b=9781 / 31=315.52 \end{aligned}$ |  |  |  |  |

Finance charge

$$
=0.014 *(315.52)=\$ 4.42
$$

Ending Balance for January:
$=271.00+4.42=\$ 275.42$

## January, March, May, July, August, October, December = 31 days

April, June, September, and November = 30 days

- February $=28$ days Tricks?
- Knuckle trick


## Try Your Skills

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