## §6-1



## Credit Limit

- Maximum amount the lender will lend to the cardholder


## Truth in Lending Act

- Requires the credit card companies to disclose all terms and conditions of the credit card.
- APR, Finance charges, late payment penalties, grace period, membership fees.

AMERICAN EXPRESS
BUSINESS

## TRADE TERMS VIRTUALLY EVERYWHERE AND START BOOMING

## U CAN CHOOSE EACH MONTH



15\% PAY DISCOUNT

## PAY EARLY AND SAVE 1.5\%

Earn a $1.5 \%$ discount by paying your full balance within 10 days of your statement closing date
OR
TAKE UP TO 2 MONTHS TO PAY THE FULL BALANCE
Take up to 2 months from your statement closing date to pay your new balance in full, without penalties or interest. Just make an initial payment of at least $10 \%$ of your balance.

- No pre-set spending limit*
- Select when your monthly billing cycle ends

Exclusive Benefits for Small Businesses:

- OPEN Savings@ program: Automatic business discounts of $3 \%$ to $20 \%$ on partners, including FedEx, Hertz@ and more
- Tools to manage and monitor your spending
- Business protection, personalized service and support.

No annual fee for the first year -a \$185 savings
 to us, and other factors.

## Late Payment Penalties

- Extra charges for payments that are late


## Single Purpose Credit Cards

- Best Buy, Mobile, BP, Sears, Old Navy
- Can only be used at the specific company


## Multipurpose travel and entertainment cards

- American Express, Diners Club
- Annual membership fee, free travel insurance, emergency card replacement, no credit limits
- Might be expected to pay the entire balance each month


# (11) Diners Club INTERNATIONAL 

- Benefits:
- Concierge service
- Cash access
- Rental car collision insurance


## All purpose bank cards

- Discover, Visa, Mastercard

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I'M ALL OUT OF SMALL CHANGE... DO YOU THINK IT WILL ACCEPT VISA CARD?

## Debit Cards

- Electronic checks
- Purchases are deducted directly from your checking/savings account




## Grace Period

- The time between when a bill is received and when it is due.


## Skill 1

- Wilma wants to buy a new dress for Snowcoming that costs $\$ 200$. Fred charges the purchase on his VISA. He makes monthly payments of $\$ 25$.
- What new balance will be shown on his first three monthly statements if his bank applies a $1.3 \%$ monthly finance charge? (this is the only purchase he has made)


## Skill 1

- The first month will have a previous balance of $\$ 0$. and a purchase of $\$ 200$. No interest is charged in the first month.
- The new balance for month one is $\$ 200$.


## Skill 1

- The second month will show a new balance:
- New balance $=$ old balance + interest -pmt

$$
\begin{aligned}
& =200+(200 *(.013))-25 \\
& =200+2.60-25 \\
& =177.60
\end{aligned}
$$

## Skill 1

- The third month will show a new balance:
- New balance $=$ old balance + interest -pmt

$$
\begin{aligned}
& =177.60+(177.60 * .013)-25 \\
& =177.60+2.31-25
\end{aligned}
$$

$$
=154.91
$$

- Suppose you have $\$ 6000$ in a savings account earning 5\% compounded semiannually.
- Your VISA bill is $\$ 1300$ and accrues finance charges at a rate of $1.5 \%$ monthly.
- Determine you total net worth after 6 months if you make $\$ 300$ monthly installments.
- What happens to your net worth if you pay the bill immediately?


## APR

- Annual Percentage Rate
- Monthly interest rate-
- percent used to calculate interest for one month, the annual percentage rate divided by 12
- Effective interest rate-
- interest rate when the result of compounding is included
- As interest rates fluctuate banks may change the interest rate they charge their customers.
- When interest rates are high they
- advertise their monthly rates.
- When interest rates are low they
- advertise yearly rates.

APR is given to you as simple interest.

Credit cards charge interest on a monthly basis and the interest is compounded.

We must determine the effective interest rate.

## Effective Interest Rate

$$
\cdot \dot{i}_{\mathrm{eff}}=(1+\mathrm{i} / 12)^{12}-1
$$

## $\mathrm{i}=\mathrm{APR}$

## Skill 2

- Jimmy Neutron has a credit card with an APR of $12 \%$. He wonders if the effective interest rate is more or less than $12 \%$.
- What is the effective interest rate?
- Do you think that during the first 12 months of the loan he will pay less than $12 \%$ if there is al month grace period?
- What is the effective interest rate for the first year of the loan if there is a one month grace period?


## Assignment

- P. 251 EYS 4-6, 20-26 Even
- MR. 1-2, 6

